MOCode Labs

Every bay, every branch, every shilling. One system.

Carwash ERP brings your carwash, your team, your stock, your money and your customers together in one place, so you can spend less time chasing numbers and more time growing the business you built.

Point of sale

Wash, carpet cleaning and parking sales with M-Pesa, card and cash

Accounts

Proper double-entry books that are always balanced and ready for your accountant

Staff

Attendance, payroll and commissions without the spreadsheet

Every branch

One login, one view of the whole business, wherever you are

WHY IT MATTERS

You didn't start a carwash to fight with paperwork.

A carwash looks simple from the road: water, soap, a happy customer. But you know how much goes on behind the scenes. Cars queue at the bays and staff work shifts. Chemicals run low, the M-Pesa till needs matching to the day's sales, and suppliers want paying. Somewhere in all of it, money quietly slips away.

Carwash ERP was built for exactly this business. It follows each car from the gate to the bay and then to the payment, and it books every shilling as it happens. You can see what is going on in every branch, whether you're at the counter or on the other side of the country.

> **"Know every car that came in, every shilling that was paid, and who washed it, without asking anyone."**

Without one system

- ✕ Cash and M-Pesa that don't match the day's washes
- ✕ Washes done but never recorded
- ✕ Commissions worked out by hand, and argued over
- ✕ Chemicals that vanish faster than the car count explains
- ✕ Month-end books that take weeks to put together
- ✕ No idea which branch or service really makes money

With Carwash ERP

- ✓ Every job is ticketed, every payment is matched to an invoice
- ✓ Shifts close with an exact expected cash figure
- ✓ Commissions calculated automatically from real jobs
- ✓ Stock used per wash, so waste stands out at once
- ✓ Profit and loss, balance sheet and VAT reports on demand
- ✓ Live dashboards for each branch and for the whole business

AT THE COUNTER AND IN THE BAYS

Fast, friendly service your customers will notice

Quick for your cashier and clear for your washers, and the customer pays the way they prefer.

Point of sale built for carwashes

Enter the plate and the system recognises a returning car, its owner and their history. Prices adjust to the vehicle type: saloon, SUV, matatu or truck.

- M-Pesa STK push straight to the customer's phone, plus card, cash and bank transfer
- Cashier shifts with opening float and exact close-out
- Receipts, split payments and pay-later for trusted customers

Why it matters: no more "I paid already" disputes, and no unrecorded cash.

Job cards and the bay board

Every sale becomes a job card on a live board: waiting, in the bay, ready for collection. Assign washers, track time per car and see which bays are free.

- Customers can get a message when their car is ready
- Quality checks and feedback after each wash
- Know who washed which car, and how long it took

Why it matters: shorter queues, accountable staff and happier customers.

Carpet and upholstery cleaning

Grow beyond cars. Price carpets, rugs and seats per square metre or per piece, and sell them with a car wash or on their own, even when the customer comes in without a vehicle.

- Enter the size (e.g. 12.5 m^2) and the price is worked out for you
- Items go on the bay board and the customer is told when they're ready
- Its own revenue line, so you can see what it earns

Why it matters: a new income stream, run with the same discipline as your washes.

Pay-as-you-park parking

Turn your space into income. Set up parking areas with a number of bays, and charge a **flat rate per stay**, **per hour** (with an optional daily maximum) or **per day**.

- Free grace minutes and different rates per vehicle type
- See the fee so far for every parked car
- A full area or a plate that's already parked is refused automatically

Why it matters: every parked car is billed, and no parking fee goes unrecorded.

CUSTOMERS WHO KEEP COMING BACK

Turn one-time visitors into loyal regulars

The best carwashes remember their customers. Carwash ERP remembers every one of them for you.

Loyalty, memberships and promotions

Reward regulars with points, sell monthly wash memberships and run promotions for quiet days, all applied automatically at the till.

Why it matters: predictable monthly income and customers who choose you first.

Corporate and fleet accounts

Win business customers with agreed prices, approved drivers and vehicles, credit limits and one tidy monthly statement.

Why it matters: large, steady fleet contracts without billing headaches.

Online booking and customer portal

Customers book a slot from their phone, pay a deposit by M-Pesa, and later see their visits, invoices and loyalty points.

Why it matters: full bays at the times you choose, fewer no-shows.

Automatic notifications

Friendly messages when a car is ready, a booking is confirmed or a payment is received, written in your own words from editable templates.

Why it matters: a personal touch with every visit, without anyone having to remember.

MONEY YOU CAN TRUST

Books that balance, every single day

Every sale, expense, purchase and payroll run is posted to a proper double-entry ledger as it happens. Your accountant will love it, and so will you.

Accounting and financial reports

- Chart of accounts set up for you, ready to adjust
- Profit & loss, balance sheet, trial balance, VAT and cash flow
- Bank and M-Pesa reconciliation, transfers between accounts
- Month-end period closing

Why it matters: real numbers when you need them, for decisions, KRA or the bank.

Expenses, budgets and approvals

- Staff submit expenses, and managers approve within set limits
- Recurring bills raised automatically
- Budgets per branch, with spend against budget
- Supplier balances and payments tracked

Why it matters: no spending without approval, and no surprise bills.

Built-in controls against leakage

- Financial records are never deleted, only reversed with a reason
- Two-person approval for journals and payroll
- A complete audit trail of who did what, and when

Why it matters: peace of mind that the numbers can't be quietly changed.

Over 40 ready-made reports

- Sales by service, branch, staff and hour of the day
- Export to Excel, CSV or PDF in one click
- Reports emailed to you automatically on a schedule
- Live dashboards for owners and managers

Why it matters: know which branch, service and team really drive your profit.

PEOPLE AND OPERATIONS

Look after your team and everything they work with

HR, attendance and payroll

- Employee records, contracts, leave and documents
- Biometric clock-in that links to compatible fingerprint devices
- Payroll with statutory deductions, payslips and approvals
- Commissions calculated from the jobs each washer actually did
- Staff self-service for payslips and leave

Why it matters: fair, transparent pay that motivates your team.

Inventory and purchasing

- Shampoos, waxes and chemicals deducted automatically per wash
- Batches and expiry dates, reorder alerts
- Requisition, purchase order, goods received and supplier invoice, all matched

Why it matters: stock that tallies, and suppliers paid only for what arrived.

Equipment and maintenance

- Register of pressure washers, vacuums, compressors and more
- Maintenance work orders with parts and contractor costs
- Depreciation posted automatically

Why it matters: fewer breakdowns on your busiest days.

Fleet, water and power

- Mobile-wash vans: trips, fuel logs and service reminders
- Water and electricity meter readings and bills
- Utility and travel cost per wash, per service, per branch

Why it matters: know what each wash really costs you to deliver.

Property and tenant leasing

- Rent out shops, offices and reserved parking bays on your premises
- Monthly rent invoices raised automatically
- Deposits held separately, never counted as income
- A tenant portal for statements and payments

Why it matters: your property earns too, and the rent is always collected on time.

Many branches, safe and secure

- Run several companies and branches under one login
- Detailed roles: cashier, supervisor, manager, accountant, owner
- Staff only see the branches and data they're allowed to
- Encrypted sensitive data and regular backups

Why it matters: grow to new locations without losing control.

A DAY WITH CARWASH ERP

From open to close, all in one place

7:00 am

Staff clock in with a fingerprint. The cashier opens a shift with the float counted in.

8:15 am

A regular's car is recognised by its plate. The membership wash is applied automatically and the job appears on the bay board.

10:30 am

A customer drops off two carpets, priced per m^2. A taxi parks out front at a flat rate.

1:00 pm

Shampoo stock runs low. The manager raises a purchase order in two minutes.

4:45 pm

The fleet client's twelve vans are washed and added to their monthly statement.

7:00 pm

The shift closes against an exact expected cash figure. The owner checks the day's profit on the dashboard from home.

WHAT YOU GAIN

The difference you'll feel

Stop the leaks

Every car ticketed, every payment matched, every chemical tracked.

Save hours

No more manual tallies, payroll sheets or month-end scrambles.

Decide with facts

See which services, branches and staff really make money.

Delight customers

Faster service, loyalty rewards, bookings and ready messages.

Grow with confidence

New services, new branches, same control.

Stay compliant

Clean books, VAT reports and statutory payroll deductions.

GETTING STARTED

We'll walk with you every step of the way

1

Free demo

See the system running with realistic sample data, at your premises or online.

2

Setup

We set up your branches, services, prices, staff and opening balances.

3

Training

Hands-on training for cashiers, supervisors, managers and accountants.

4

Support

We stay close as you go live and keep supporting you as you grow.

Let's make your carwash run like clockwork.

Book a free demo today. We'd love to hear about your business and show you how Carwash ERP fits the way you work.

MOCode Labs: software built for how Kenyan businesses really work.

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